

DEPARTMENT OF VETERANS AFFAIRS
Justification and Approval
For
Other Than Full and Open Competition

1. Contracting Activity: Department of Veterans Affairs, Network 16 Contracting Activity, Oklahoma City Medical Center. The service requesting justification for other than full and open competition is Nursing Service under request 635-12-3-070-0071.

2. Nature and/or Description of the Action Being Processed: New Maquet Cardiosave Intra-aortic balloon pump and Accessories purchase (commodity). This will be a firm-fixed priced contract under GSA contract V797P-4854A (Maquet). This will be a brand name only contract.

3. Description of Supplies/Services Required to Meet the Agency's Needs: The requirement is to purchase new Olympus scopes and accessories listed below:

- (3) Cardiosave Hybrid: Part number (D998-00-0800-53)
 - \$64,500 ea
- (1) Cardiosave Trainer
 - \$2,195.00
- (3) 24 Hour clinical Support
 - \$0
- (3) 24/7 remort support
 - \$0
- (3) Initial Education on IABP (4 hours per pump)
 - \$0

4. Statutory Authority Permitting Other than Full and Open Competition:

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements per FAR 6.302-1;
- (X) (2) Unusual and Compelling Urgency per FAR 6.302-2;
- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

The Oklahoma City VA Medical Center currently uses Maquet Intra-aortic balloon pumps throughout the facility. All supplies including balloons ~\$6,000 a piece, helium tanks, and tubing that are used with our current Maquet systems are only compatible with the Cardiosave platform. If a new vendor is chosen all supplies would need to be re-purchased and all current stock would need to be excessed.

In addition, due to the current age and degradation of our current Intra-aortic balloon pump that will be replaced with this order. The Intensive Care Units and Surgical Suites are not able to function at adequate capacity. This is causing patient care to be delayed and in emergency situations the Oklahoma City VA Medical Center is having to fee out patients.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Due to staff training and the current supplies on hand by the facilitate no efforts were made to find other sources. The facility must purchase the Cardiosave systems however, it can be purchased from other vendors that can provide the Cardiosave product from Maquet. A search through FSS lead to no other companies as Intra-aortic balloon pumps is not a category that could be found.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

None

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research was conducted by searching FSS. However, it produced no results as Intra-aortic balloon pumps (or any other like searches) is not a category that could be found. .

9. Any Other Facts Supporting the Use of Other than Full and Open Competition:

The Oklahoma City VA Medical Center operates with Maquet Intra-aortic balloon pumps and accessories. If we change to a new vendor new training will be needed for staff, which will cause delays in patient care, and could present treatment issues.

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:

None

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

VAMC Oklahome City will continue to perform Market Research in order to locate and conduct business with other companies who provide a similar compatable item.

12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

Digitally signed by Jason C. Newman 221082
DN: cn=jason.c.newman, o=internal, ou=people,
c=US, email=jason.c.newman@va.gov, cn=Jason C. Newman 221082
Date: 2012.07.11 10:48:06 -0500

Jason Newman
Chief Clinical Engineer
Oklahoma City VA

9/28/12

Date

13. Approvals in accordance with FAR 6.304

a. Contracting Officer's Certification: (required) I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Roy Dean Harrison
CONTRACTING OFFICER

9/28/2012

Date

b. P&C: I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.

Demarcus Thompson
CHIEF, PURCHASING AND CONTRACTING
635-Oklahoma City NETWORK 16 CONTRACTING ACTIVITY

9/28/2012

Date